Ninety One

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Investing for a world of change

Global Managed Income Strategy

A defensive total return strategy with resilient income at its core

Portfolio Managers	John Stopford, Jason Borbora-Sheen
Strategy inception	June 2013
AUM	US$2.3bn as at 31 December 2024
Investment objective and features	
Investment objective	Provide income with the opportunity for capital growth.
Investment opportunity	Meet the need for a defensive alternative and fulfil the traditional role of fixed income.
Investment universe	Liquid global equity, fixed income and currency markets.
Investment approach	Built from the bottom-up, seeking securities with an attractive yield and resilient cash flows

The role the strategy can play in portfolios

Defensive total return

Reduced volatility and outcome focus means the Strategy can be used by asset allocators within the alternatives space

Bond replacement

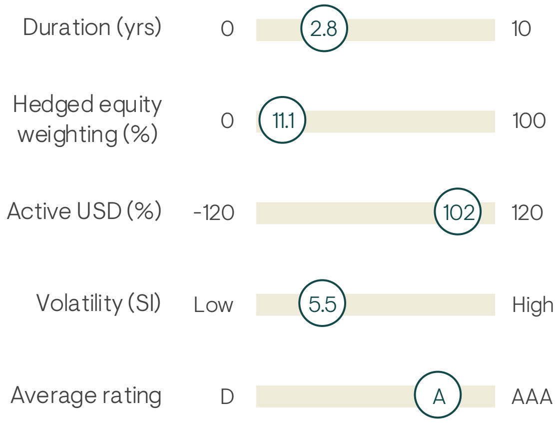
Designed to replace developed government bonds, strategic bond funds and cash as a source of income

Income as theme

Seeks to provide attractive, resilient income with capital stability, which could make it ideal for de-accumulation

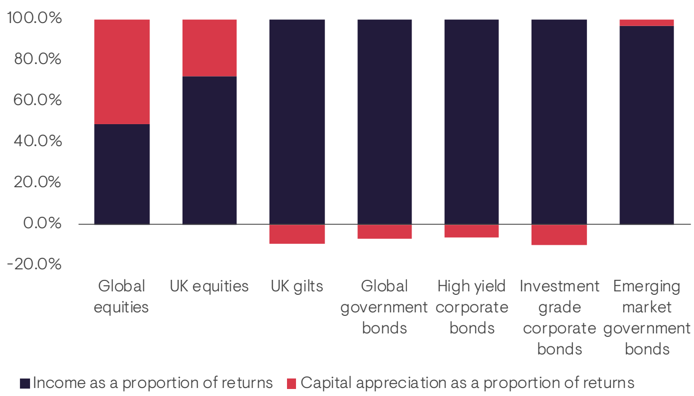
Portfolio positioning

Key metrics and statistics



Income as a return driver

Important across and within asset-classes

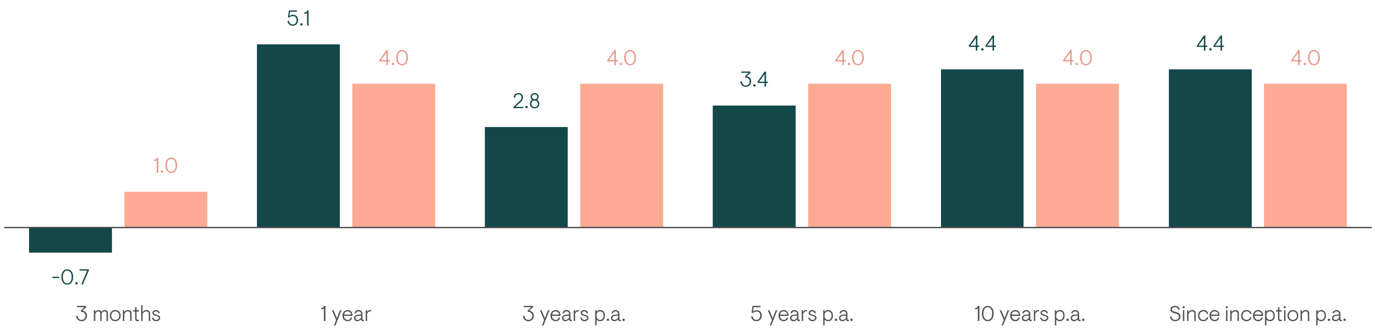


Past performance is not a reliable indicator of future results; losses may be made. Performance targets are subject to change and may not be achieved. The amount of income payable may rise or fall.

Source: Ninety One, Bloomberg, 31 December 2024. RHS chart: 20 year returns to 31 December 2023. Global equities = MSCI AC World (USD), UK equities = FTSE 100, UK gilts = ICE BofAML, Global gov't bonds = ICE BofAML, High yield corporate bonds = ICE Global High Yield Bond Index (Local), Investment grade corporate bonds = ICE BofA, Global Corporate Index, Emerging market government bonds = ICE BofAML Global Emerging Markets Bond Index (Local). The portfolio may change significantly over a short space of time. For further information on investment team, performance targets, please see the Important information section. This document is being provided for informational purposes for discussion with professional investors and financial advisors only. Circulation must be restricted accordingly. Nothing herein should be construed as an offer to enter into any contract, investment advice, a recommendation of any kind, a solicitation of clients, or an offer to invest in any particular strategy, product, investment vehicle or derivative.

Track record

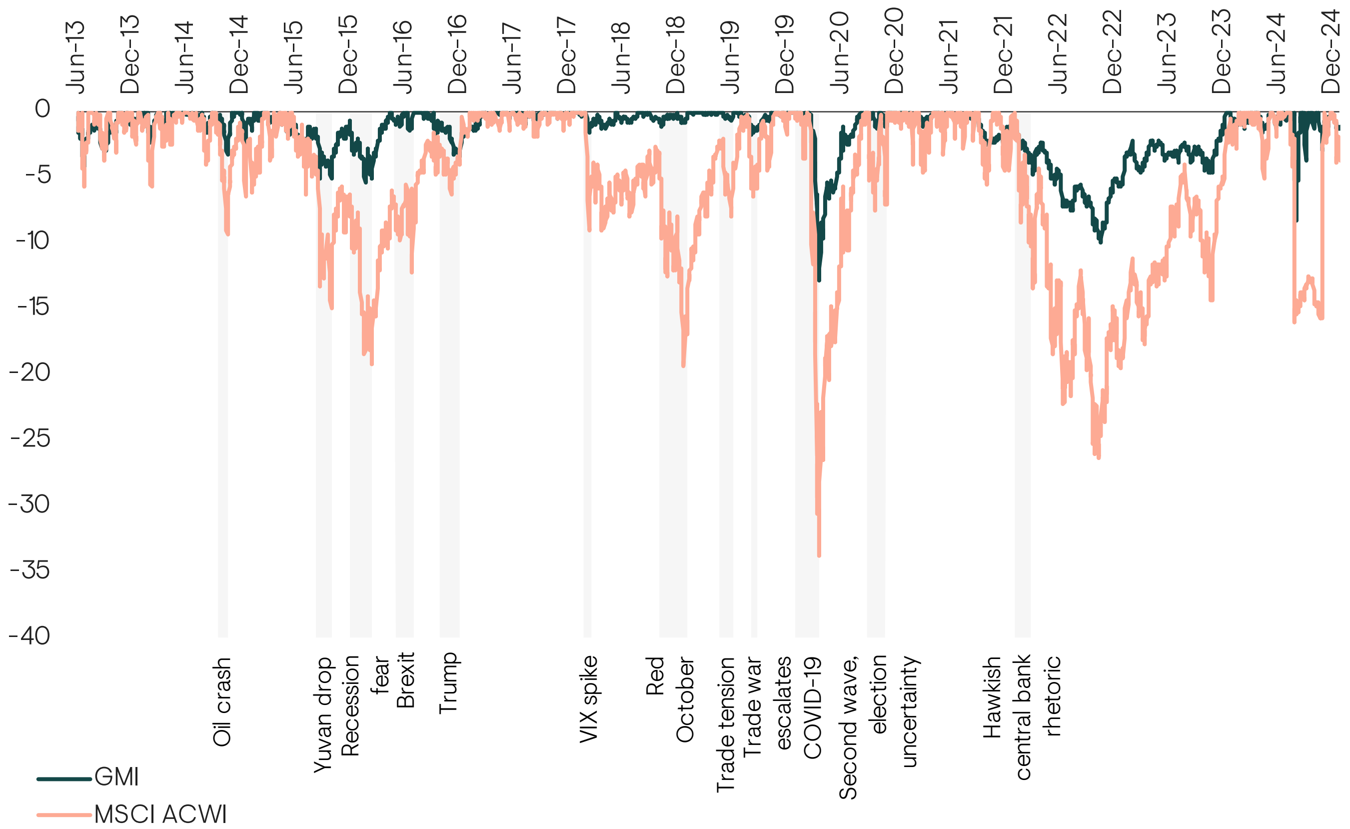
Annualised performance since inception in USD (%)



	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Composite	2.8	6.2	7.8	2.2	7.9	6.6	2.1	-4.0	7.7	5.1
Benchmark	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0

Guarding against systemic and event-based risks

Peak to trough performance during drawdown episodes*



Past performance is not a reliable indicator of future results, losses may be made

Source: Ninety One as at 31 December 2024. Performance is gross of fees (returns will reduced by management fees and other expenses incurred), income is reinvested and is in USD. Performance start: 01 June 2013. Strategy: Global Managed Income. Benchmark: SOFR (pre 01 Dec 21 Overnight USD LIBOR).

*Source: Morningstar, 31 December 2024. Period shown is since 31 October 2013, from inception of the I Acc share class. Performance is net of fees (NAV based, including ongoing charges, excluding initial charges), gross income reinvested, USD. Based on a pooled vehicle within the strategy and is not available at the composite level.

Indices are shown for illustrative purposes only.

Investment philosophy

1 Performance is driven by fundamentals, valuation and market price behaviour

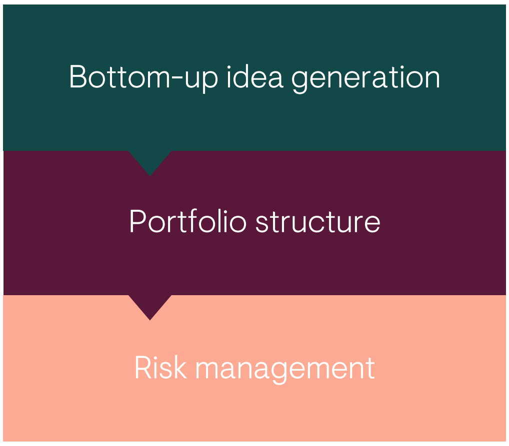
2 Asset class labels can be misleading. We categorise investments as Growth, Defensive or Uncorrelated according to how they behave rather than what they are called

3 A bottom-up approach delivers tailored outcomes

Investment process

A bottom-up focus on resilient income

Three stage process

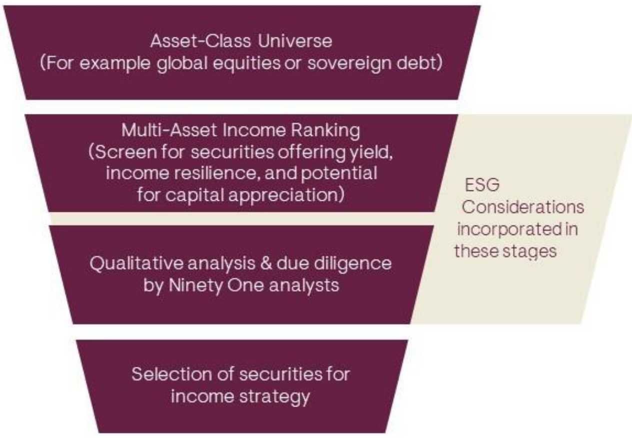


A **Portfolio built from the bottom-up:** Specialist research groups identify ideas in their areas offering the potential for resilient income

B **Structurally diversified and actively managed:** Asset Allocation Forum identifies optimal blend of **Growth**, **Defensive** and **Uncorrelated** assets

C **Focus on limiting downside risks:** Strategy Group balances income, capital growth and risk objectives, and overlays tactical risk management

Focus on the level and quality of cashflow



Yield Group	1	2	3	4	5	6	7	8	9	10
Annualised return %	5	1	3	2	6	4	7	9	8	10
Volatility	9	5	3	1	2	4	6	7	8	10
Max drawdown %	10	7	8	3	1	4	2	5	6	9

Over the past 20 years stocks in the S&P 500 (the index about which we have the longest and most detailed information) split into 10 groups ranging from Group 1 (the highest 50 yielding stocks) to Group 10 (the lowest 50 yielding). Ranking their return profiles by key metrics shows the advantage of focusing on Groups 2 to 5.

Source: Ninety One, Bloomberg 30 September 2023. Box indicates sweet spot for the strategy.

Building a bespoke defensive income portfolio

The yield of the underlying securities is not guaranteed, there is no assurance of its stability and resilience and it does not represent the yield of the strategy. A positive yield does not imply a positive return.
For more information on the investment process please see the Important Information section.

Portfolio snapshot

Key statistics*

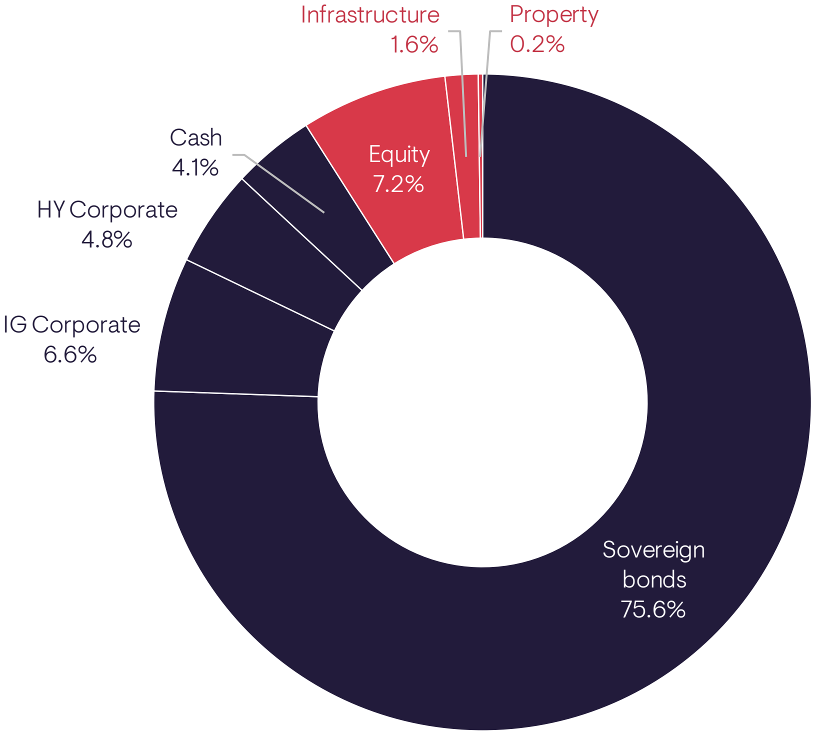
Hedged equity exposure:	11.1%
Hedged high yield exposure:	0.1%
Duration:	2.8 yrs
Average rating:	A
CCC and below:	0.2%

Key currency exposures

US Dollar	101.8%
Australian Dollar	0.5%
Norwegian Krone	0.3%
New Zealand Dollar	0.0%
Japanese Yen	0.0%
EM FX	-0.1%

Regional duration exposure

United States	0.9 yrs
Dollar Bloc	0.7 yrs
Europe	0.2 yrs
UK	0.6 yrs
EM	0.4 yrs
Asia	0.1 yrs



Top 5 Bond holdings

Top 5 Bond holdings	%
United States Treasury Note/bo 4 Nov 15 42	4.3
United States Treasury Note/bo 4.875 Oct 31 30	3.4
United States Treasury Note/bo 5 May 15 37	2.8
United States Treasury Note/bo 5 Aug 31 25	2.6
United Kingdom Gilt 4.5 Jun 07 28	2.2

Top 5 equity holdings**

Top 5 equity holdings**	%
Bbgi Global Infrastructure Sa	0.7
Hicl Infrastructure Plc	0.4
International Public Partnersh	0.4
Johnson & Johnson	0.3
Novartis Ag	0.3

No representation is being made that any investment will or is likely to achieve profits or losses similar to those achieved in the past, or that significant losses will be avoided.

Source: Ninety One, 31 December 2024. This portfolio may change significantly over a short period of time. This is not at buy or sell recommendation for any particular security. Where there is a large cash in/outflow for month end, tables display next suitable period,

Notes: * Shown as proportion of total portfolio (except average rating, which applies to bond holdings). ** Includes listed property and infrastructure

Investment team

John Stopford
Head of Multi-Asset Income and Portfolio Manager
Joined the industry in 1990

Jason Borbora-Sheen
Portfolio Manager
joined the industry in 2011

The portfolio managers are supported by a wider team of more than 30 investment professionals

For further information on the investment team, please see the Important Information section.

Why Ninety One for Global Managed Income

1
Specialists across macro, equities, fixed income, currency and quantitative analysis with a strong 30+ year track record in global multi-asset investing

2
Portfolio is much more straightforward than many other multi-asset strategies as it is built primarily from the bottom-up

3
We invest in securities that are aligned with the outcome rather than focusing too heavily on top down asset allocation

4
Significant emphasis on managing downside risk with the aim to deliver as consistent a defensive outcome as possible whatever the environment

Why Ninety One

Ninety One is a global investment manager with emerging market roots and a commitment to developing specialist investment teams organically. Our heritage and approach let us bring a different perspective to active and sustainable investing. As active and responsible investors, we manage our clients' money to meet their long-term financial objectives.

Our investment expertise spans the equity, fixed income, multi-asset and alternative asset classes. Our specialist investment teams invest actively across global, emerging and frontier markets.

Established in South Africa in 1991, as Investec Asset Management, we started offering domestic investments in an emerging market. In 2020, almost three decades of organic growth later, we demerged from Investec Group and became Ninety One.

The firm seeks to create profitable partnerships between clients, shareholders and employees. Our aim is to exceed our clients' and service expectations and to manage their money to the highest possible standard.

General risks: General risks: The value of investments, and any income generated from them, can fall as well as rise. Where charges are taken from capital, this may constrain future growth. Past performance is not a reliable indicator of future results. Investment objectives and performance targets are subject to change and may not necessarily be achieved, losses may be made. Target returns are hypothetical returns and do not represent actual performance. Actual returns may differ significantly. Environmental, social or governance related risk events or factors, if they occur, could cause a negative impact on the value of investments.

Specific Risks: Geographic / Sector: Investments may be primarily concentrated in specific countries, geographical regions and/or industry sectors. This may mean that, in certain market conditions, the value of the portfolio may decrease whilst more broadly-invested portfolios might grow. **Currency exchange:** Changes in the relative values of different currencies may adversely affect the value of investments and any related income. **Derivatives:** The use of derivatives is not intended to increase the overall level of risk. However, the use of derivatives may still lead to large changes in value and includes the potential for large financial loss. A counterparty to a derivative transaction may fail to meet its obligations which may also lead to a financial loss. **Equity investment:** The value of equities (e.g. shares) and equity-related investments may vary according to company profits and future prospects as well as more general market factors. In the event of a company default (e.g. insolvency), the owners of their equity rank last in terms of any financial payment from that company. **Emerging market (inc. China):** These markets carry a higher risk of financial loss than more developed markets as they may have less developed legal, political, economic or other systems.

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