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Investing for a world of change

Emerging Markets Blended Debt Strategy

Blending the core components of EMD into a single portfolio



Portfolio Managers

Grant Webster, Peter Kent

Strategy inception

April 2012

AUM

US\$ 2.2 billion as at 31 December 2024

Investment objectives and features

Return target

Investment opportunity

To outperform the performance comparison index¹ (net of fees) over a full market cycle Core solution for EM debt exposure, seeking to tap into the best opportunities across the

investment universe

Investment universe

 $Broad\ EM\ opportunity\ set, including\ hard\ currency\ bonds\ (sovereign\ and\ corporate),\ FX\ and$

local rates

Investment approach

Bottom-up high-conviction ideas are used to build the portfolio in line with top-down targets. Proprietary ESG analysis and process embeds ESG risk management in portfolio construction

The role the strategy can play in portfolios

Broad exposure to EM debt

Provides access to a wide range of opportunities across the EM debt universe in a single portfolio

Diversified 'growth' solution

Actively invests across the entire investment universe, avoiding exposure to a single theme or country

Access to EM's yield pick-up

Aims to harness EM debt's yield pick-up and exploit the broad array of relative-value opportunities

Cost-effective and efficient solution

Bottom-up approach selects individual best ideas² to achieve desired asset allocation, avoiding excessive trading

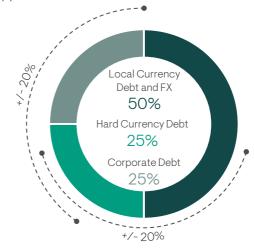
Portfolio positioning

Current metrics and typical ranges³



Managed holistically

As opposed to fund-of-fund allocation



The amount of income payable may rise or fall.

Source: Ninety One, 31 December 2024. ¹ Emerging Markets Blended Debt benchmark: 50% JPM GBI-EM Glob. Div. / 25% JPM EMBI Glob. Div. / 25% JPM CEMBI BD. For further information on indices, please see the Important information section. ² Best Ideas' represents our highest conviction ideas following fundamental analysis. ³The portfolio may change significantly over a short space of time. Based on a related portfolio with substantially similar objectives as those of the services being offered.

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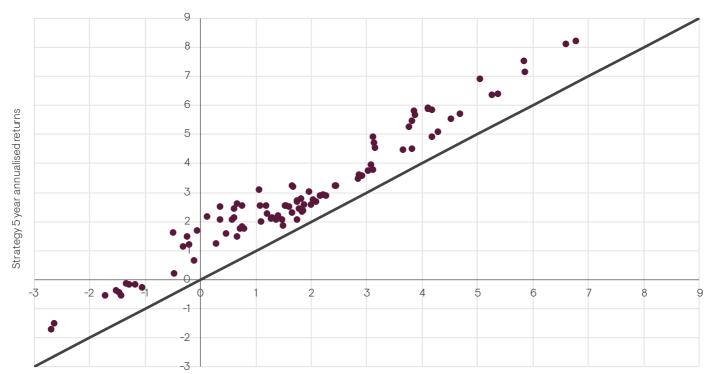
Track record

Annualised performance since inception in USD (%)



Performance through market cycles

Outperformance in 100% of 5-year periods (gross of fees)



Benchmark 5 year annualised returns

Past performance is not a reliable indicator of future results, losses may be made.

Source: Ninety One as at 31 December 2024. Performance is gross of fees (returns will be reduced by management fees and other expenses incurred), income reinvested, in USD.

^{*}Composite inception date: 1 April 2012. Returns of less than one year are not annualised.

^{**}Benchmark: 50% JPM GBI-EM Global Diversified, 25% JPM EMBI Global Diversified, 25% JPM CEMBI Broad Diversified (pre 011219 50.30,20). For further information on indices please see the Important Information section.

Composite description: Blended emerging market debt run against a mix of JP Morgan GBI-EM Global Diversified, JP Morgan EMBI Global Diversified and JP Morgan CEMBI Broad Diversified; aims to outperform the Comparison Index over a full market cycle.

Investment philosophy

We are active managers and believe the large disparity of returns between countries provides opportunities for outperformance We believe that a blended approach should lower overall volatility and improve risk-adjusted returns We believe three Compelling Forces™ are key market drivers: economic fundamentals, valuation and market behaviour The investment team and its structure is as important as process

Investment process

Combines complementary top-down and bottom-up components

Top-down

Dedicated process for overall risk exposure and asset allocation

Bottom-up

Rigorous approach to bottom-up selection driven by views of regional and sector specialists



Final portfolio

Structured approach seeks to capture analyst views and manage risk

We use **bottom-up high conviction ideas** to build portfolio **in line with top-down targets**

Individual country, currency and corporate selection is guided by **scorecard** rankings informed by our **qualitative scores** combined with the output from our **proprietary quantitative models**

Portfolio built bottom-up given top-down risk allocation

ESG integration in sovereign emerging market debt

Proprietary ESG analysis

Sovereign ESG scorecard

- Comprehensive nine factor scoring of ESG trends based on qualitative assessment by regional specialists
- Informed by analysis of third-party data, policy analysis and interaction with policy-makers

Ongoing collaboration and interaction with the Sustainability team.

Investment process integration

ESG scores feed into all our investment scorecards across sovereign, FX and rates scorecards with 5% weight

Complemented by a **Political Risk** score capturing shorter-term **governance** outlook

Engagement with company management, NGOs and country policy makers.

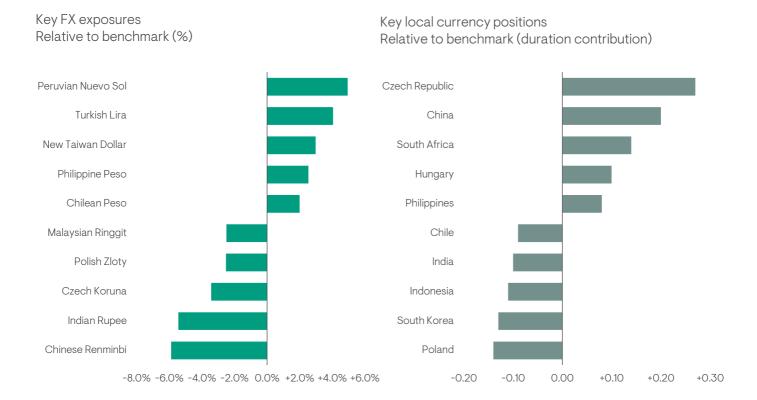
Outcomes

Structured ESG process **embeds ESG risk management** in portfolio construction

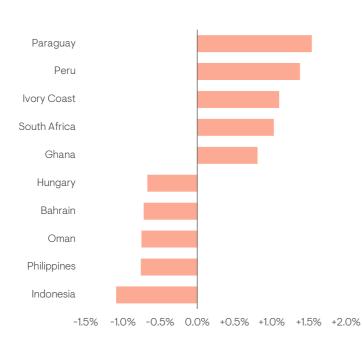
Ability to **tailor ESG solutions** for institutional clients

Collaboration with clients ranging from sharing of quarterly ESG trend scorecards and qualitative views to ad hoc ESG interaction on particular topics, companies and countries.

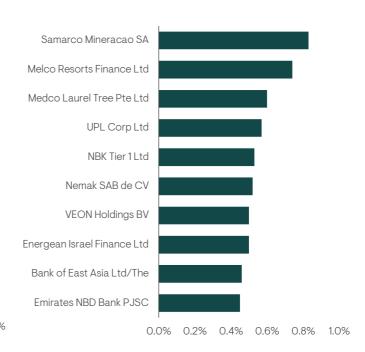
Portfolio characteristics







Top 10 corporate holdings Absolute exposure (%)



Source: Ninety One, 31 December 2024.

This is not a buy, sell or hold recommendation for any particular security. There is no guarantee that the Strategy is currently investing and/or will invest in the securities in the future. This portfolio may change significantly over a short period of time.

Based on a related portfolio with substantially similar objectives as those of the services being offered.

Benchmark: 50% JPMorgan GBI-EM Global Diversified/25% JPMorgan EMBI Global Diversified/25% JPMorgan CEMBI Broad Diversified. For further information on specific portfolio names and investment process, please see the Important information section.

Investment team



Grant WebsterPortfolio Manager
Joined the industry in 2006



Peter Kent
Portfolio Manager
Joined the industry in 2000

The portfolio managers are supported by a specialist team with extensive years experience of investing across the spectrum of EMD from corporates to frontier currencies.

For further information on the investment team, please see the Important Information section.

Why Ninety One for Emerging Market Blended Debt

Our EM heritage gives us a rich and differentiated perspective on this diverse opportunity set Our holistic approach ensures that our topdown asset allocation is optimally expressed through our best bottom-up ideas We aim to stay ahead of an evolving universe through our proprietary innovation to deliver strong client outcomes We are thought leaders in EMD and provide clients with insights on key events and their investment impact, proprietary research and ESG information

Why Ninety One

Ninety One is a global investment manager with emerging market roots and a commitment to developing specialist investment teams organically. Our heritage and approach let us bring a different perspective to active and sustainable investing. As active and responsible investors, we manage our clients' money to meet their long-term financial objectives.

Our investment expertise spans the equity, fixed income, multi-asset and alternative asset classes. Our specialist investment teams invest actively across global, emerging and frontier markets.

Established in South Africa in 1991, as Investec Asset Management, we started offering domestic investments in an emerging market. In 2020, almost three decades of organic growth later, we demerged from Investec Group and became Ninety One.

The firm seeks to create profitable partnerships between clients, shareholders and employees. Our aim is to exceed our clients' and service expectations and to manage their money to the highest possible standard.

General risks: The value of investments, and any income generated from them, can fall as well as rise. Costs and charges will reduce the current and future value of investments. Past performance does not predict future returns. Investment objectives may not necessarily be achieved; losses may be made. Target returns are hypothetical returns and do not represent actual performance. Actual returns may differ significantly. Environmental, social or governance related risk events or factors, if they occur, could cause a negative impact on the value of investments.

Specific Risks: Currency exchange: Changes in the relative values of different currencies may adversely affect the value of investments and any related income. Default: There is a risk that the issuers of fixed income investments (e.g. bonds) may not be able to meet interest payments nor repay the money they have borrowed. The worse the credit quality of the issuer, the greater the risk of default and therefore investment loss. Derivatives: The use of derivatives may increase overall risk by magnifying the effect of both gains and losses leading to large changes in value and potentially large financial loss. A counterparty to a derivative transaction may fail to meet its obligations which may also lead to a financial loss. Interest rate: The value of fixed income investments (e.g. bonds) tends to decrease when interest rates rise. Emerging market (inc. China): These markets carry a higher risk of financial loss than more developed markets as they may have less developed legal, political, economic or other systems.

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Additional information on our investment strategies can be provided on request.

Investment Team

There is no assurance that the persons referenced herein will continue to be involved with investing assets for the Manager, or that other persons not identified herein will become involved at any time without notice. References to specific and periodic team meetings are not guaranteed to be held or fully attended due to reasonable priority driven circumstances and holidays.

Targeted or projected performance returns
These are based on Manager's good faith
estimate of the likelihood of the performance of

asset classes under current market conditions. There can be no assurances that any investment will generate such returns, that any client or investor will achieve comparable results or that the manager will be able to implement its investment strategy. Actual performance may be adversely affected by a variety of factors, beyond the manager's control, such as, political and socio-economic events, adverse changes in the interest rate environment, changes to investment expenses, and a lack of suitable investment opportunities. Accordingly, target returns and expected results may change over time and may differ from previous reports. Additional and supporting information is available upon request

Investment Process

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