



IP Advisor Forum 2025

From complexity to clarity:
Investing with insight

Sponsoring managers

Ninety One | 36ONE | Allan Gray | Amplify Investment Partners | Coronation Fund Managers
M&G Investments | Nedgroup Investments | Peregrine Capital | Prescient Investment
Management | PSG Asset Management | STANLIB Asset Management

Day 1 | Monday, 29 September 2025

09:30 **Arrival and registration**

10:00 **Welcome**

Simone Arnold, Head of Sales, Ninety One IP

10:05 **Business and advisor industry insights**

- **David Stronach**, Managing Director, Ninety One IP
- **Jaco van Tonder**, Advisor Services Director, Ninety One IP
- **Simone Arnold**, Head of Sales, Ninety One IP
- **Daryll Welsh**, Head of Product, Ninety One IP

11:00 **Setting the scene: reconciling short-term instability
with long-term conviction**

The global economy is navigating one of the most complex and uncertain landscapes in recent history. Geopolitical tensions, demographic changes, digital disruption, artificial intelligence and the transition to a low-carbon future are reshaping the way nations, businesses, and investors approach growth. In this panel discussion, Nedgroup Investments' Best of Breed Managers explain how they reconcile short-term instability with long-term conviction.

Shaun Anderson, Head of Retail, Nedgroup Investments, in conversation with:

- **Iain Power**, Portfolio Manager of the Balanced Fund
- **Lara Dalmeyer**, Portfolio Manager of the Flexible Income Fund
- **Steven Romick**, Portfolio Manager of the Global Flexible Fund

11:40 **Beyond equities and cash: fixed income strategies for a new global cycle**

As the old “equities + cash” playbook falls short, it’s time to rethink fixed income. We’ll explore three actions: rethink diversification, rethink safe havens, and do better than cash. Using long-term data on currency cycles, global income trends, and emerging versus developed markets, this session will move from complexity to clarity – offering insight into how fixed income can anchor sustainable, globally minded portfolios for the decade ahead.

Ané Craig, Head of Fixed Income, PSG Asset Management

12:10 **The age of regime change: investing through structural shifts**

Global markets are undergoing a pivotal shift, shaped by AI-driven productivity and rising geopolitical complexity. This session explores how systematic, evidence-based frameworks are reshaping asset management – using real-time US GDP nowcasting from 150+ data streams and advanced NLP to track Fed policy shifts. See how machine-learning models uncover robust signals across asset classes, redefining the edge in modern investing.

Bastian Teichgreber, Chief Investment Officer, Prescient Investment Management

12:40 **Lunch (1hr)**

13:40 **A new era in asset management: ETFs, alternatives and AI**

The investment landscape is shifting fast. From the rise of ETFs and private markets to the integration of AI, asset management is being redefined – expanding access, reshaping opportunity, and challenging traditional models.

This session looks ahead to the structural shifts driving a more efficient, dynamic, and future-fit ecosystem.

Siobhan Simpson, Head of SA Unit Trusts, in conversation with **Khadeeja Bassier**, Global Chief Operating Officer, and **Deon Smith**, Global Head of Product Development at Ninety One

14:20 **Global asset allocation for South African clients**

South African clients face unique challenges when constructing global portfolios within the constraints of Regulation 28. While the JSE has become increasingly international, it remains a relatively low-quality index, with concentrated risks such as significant exposure to China. Globally, equity markets are still dominated by the US, where recent performance has been driven by a narrow group of shares and valuations remain high by any historical standard. At the same time, global bonds have delivered disappointing returns. In this environment, delivering superior performance requires contrarian thinking and a holistic approach to portfolio construction and risk management.

Tim Acker, Portfolio Manager, Allan Gray

14:50 Building purposeful wealth: risk, positioning and resilience in the tech age

How to bridge timeless investment principles — probability, risk management, and sensible position sizing — with the realities of today's tech-driven markets. Using lessons from *The Missing Billionaires*, this session will illustrate why wealth building is a probabilistic game requiring slow, steady, risk-aware strategies, even as technology accelerates change and volatility.

Ross Biggs, CIO Equities, M&G Investments

15:20 Refreshment break

15:40 Hedge funds unlocked: breaking barriers to build better advisor outcomes

A candid conversation on addressing the challenges of transparency, regulation, costs, risks, and returns in a retail investor landscape. This session brings together industry leaders to confront the real-world challenges financial advisors face when navigating hedge fund investments. These include opaque structures, high costs, liquidity constraints and evolving regulations. This session unpacks the barriers that often hinder adoption and explores actionable solutions to overcome them.

Nico Janse van Rensburg, Head of Retail Distribution, Amplify Investment Partners in conversation with:

- **Jonathan du Toit**, CIO and Portfolio Manager, Oyster Catcher Investments
- **Erik Nel**, CIO and Portfolio Manager, Terebinth Capital
- **Jean-Pierre Matthews**, Head of Product, Matrix Fund Managers

16:20 Future-proofing advice: independence or scale?

As advisory firms debate the ideal structure to keep them competitive and future-fit, many are considering potential partnership opportunities with consolidator firms. This discussion will focus on the key issues facing both advisors and consolidators today.

Jaco van Tonder, Advisor Services Director, Ninety One IP, in conversation with:

- **Kathryn van Dongen**, Group COO, Carmel Wealth
- **John Campbell**, CEO, Chartered Wealth Solutions

17:00 Closing remarks | Day 1

18:00 – Drinks reception followed by dinner

22:30 Join us at The Nines, 9th Floor, Station House, 19 Kloof Road, Sea Point



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Day 2 | Tuesday, 30 September 2025

08:30 **Arrival**

08:55 **Welcome**

Simone Arnold, Head of Sales, Ninety One IP

09:00 **The advisor of tomorrow: Artificial Intelligence (AI) in action today**

Generative AI is moving beyond automation to sharpen client conversations, strengthen compliance oversight, and elevate practice analytics. See how FNZ and Ninety One are putting this into production today – and the practical steps advisors can take now to get AI ready.

Daryll Welsh, Head of Product, Ninety One IP, in conversation with **Damian Millin**, Head of Client Solutions, FNZ

09:40 **From stagnation to acceleration: lessons to navigate the next great disruption**

Lessons learned from decades of global, battle-tested experience in an industry rethinking its relevance in the face of the next great disruption.

Mark Lovett, Head of Investments, STANLIB Asset Management

10:10 **Clarity through chaos: why hedge funds love uncertainty**

Uncertainty is uncomfortable, but it's also a source of opportunity. This session unpacks how hedge funds thrive in chaotic markets, using volatility as a catalyst for finding alpha. From shocks to dislocations, nimble positioning and sharp insight distinguish the successful. Learn how hedge funds can anchor portfolios built to expect the unexpected.

Alan Yates, Head of Distribution, Peregrine Capital

10:40 **Refreshment break**

11:00 Intelligence at work

AI is changing how companies compete. We'll show how it's reshaping the companies we invest in, revealing what sets potential leaders apart, and demonstrate how we are embracing technology in our own process.

Marc Talpert, Portfolio Manager, Coronation Fund Managers

11:30 Structured thinking, unstructured markets

No long shots in our long/short - just disciplined positioning. Global equities entered 2025 at new highs, but the backdrop remains uneven. The Fed's "higher-for-longer" contrasts with the ECB's cuts, while mixed growth, lofty valuations, and geopolitics demand constant vigilance. In markets where headlines drive volatility, our edge lies in a disciplined, repeatable framework - anchored in valuation-aware sizing, drawdown protection, and diversified alpha to preserve capital and compound sustainably.

Tumi Loate, Co-Portfolio Manager of Multi-Asset portfolios, 36ONE

12:00 From complexity to clarity: uncovering the unseen

Jeremy Gardiner, Director at Ninety One, in conversation with **Caryn Dolley**, investigative journalist at Daily Maverick, unpack the realities behind South Africa's hidden crime networks and the profound cost they impose on economic growth, investor confidence, and social stability.

12:45 Closing remarks | Day 2 followed by lunch